



## **Mr. Essa Mohammed Al Sulaiti** **Founder & Chairman - Essa Al Sulaiti Law Firm**

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### **PROFILE SUMMARY**

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**Mr. Essa Mohammad Al Sulaiti** is a Qatari attorney admitted by Qatar Lawyers Admission Committee as well as an active member of the Qatari Bar Association.

Drawing on his prior education and experience in Wales and reputable law firms in Qatar, Mr. Al Sulaiti founded Essa Al Sulaiti Law Firm in 2015 to effectively align his practice with a personal mission: addressing the emerging legal demands of local and international businesses operating in the State of Qatar.

Mr. Al Sulaiti is also an arbitrator certified by the GCC Commercial Arbitration Centre (GCC-CAC) and Qatar International Centre for Conciliation and Arbitration (QICCA).

Mr. Al Sulaiti has represented clients and served as counsel in international arbitration proceedings held under the rules of the International Chamber of Commerce (ICC), the London Court of International Arbitration (LCIA), and the Qatar International Center for Conciliation and Arbitration (QICCA). As an arbitrator, he has been appointed in several disputes as both a sole arbitrator and as a member of a tribunal, including as a president of an arbitral tribunal.

Throughout his arbitral experience, he has also advised clients on disputes concerning arbitration clauses, governing law, jurisdiction, the enforcement of arbitration awards, and international judgment enforcement.

Mr. Al Sulaiti's experience includes a broad range of corporate services with a focus on dispute resolution. He also works closely with various local and international clients advising on mergers, acquisitions, takeovers, leveraged buyouts and joint ventures, and has represented several companies, shareholders and directors in corporate/commercial disputes in court and arbitration. Mr. Al Sulaiti's practice emphasizes counseling clients on company formation/establishment, foreign investment across a full range of industries and a broad variance of corporate governance matters, including structuring, directors' duties, shareholders' responsibilities, general meetings/assemblies, corporate compliance matters, legal auditing and due-diligence.

Mr. Al Sulaiti's background couples extensive academic experience and hands-on practice in the legal sector of the construction industry.

His practice emphasizes resolving complex construction disputes through mediation, and when necessary, arbitration and litigation in relation to projects in Qatar and internationally. Mr. Al Sulaiti frequently addresses construction claims and has handled hundred-million-dollar litigations and arbitrations involving breach of contract, construction and design defect, delays/damages, variations and impact, default, and termination matters. Given his depth of experience, he has provided an impressive range of services to his clients, including advising on FIDIC, EPC, design/build, design and construction contracts as well as risk management, negotiation of contracts, project legal counseling/guidance and preparation of claims.

Mr. Al Sulaiti represents and regularly counsels main and sub-contractors, project managers, engineers, employers and other members of the construction and government contract industries. This includes the representation of contractors and owners in connection with some of the most prominent projects built throughout the State of Qatar, both public and private.

In the public arena, he has extensive experience counseling, litigating and arbitrating complex disputes regarding high profile facilities, government construction/civil works and projects pertaining to museums, sport stadiums, rails, bridges, plants and highways.

In the private sector, Mr. Al Sulaiti has ample experience providing counsel, litigating, arbitrating and mediating substantial claims concerning private assets including hotels, malls, residential/commercial towers, and medical and manufacturing facilities.

Inspired by Qatar's growth in the field of sports - and as an avid sports enthusiast himself - Mr. Al Sulaiti has earned an interdisciplinary master's degree in Sports Law to offer his expertise in the legal and commercial sides of sports. Mr. Al Sulaiti is also a member of the Asian Football Confederation Legal Committee (AFC), as well as a member and arbitrator at Qatar Sports Arbitration Foundation (QSAF). With his understanding of Qatari law, local culture and international sports law, he is able to offer the ideal intersection for meeting the legal demands of the sports sector.

## PUBLICATIONS

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Author of *“Individual Employment Contracts - A Guide for Employers and Workers”* guides employers and employees in Qatar on employment rights and labour law. A co-published by Essa Al Sulaiti Law Firm & LexisNexis Middle East.

<https://www.lexis.ae/publications/Individual-Employment-Contracts-a-Guide-for-Employers-and-Workers-ISBN9789927007262-p161023317>

## AREAS OF PRACTICE

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- ◆ Corporate & Commercial
- ◆ Construction & Engineering
- ◆ Property & Real Estate
- ◆ Litigation & Arbitration

## QUALIFICATION

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- ◆ Certified and Practicing **Attorney** in the State of Qatar.
- ◆ Certified and Practicing **International Arbitrator**.

## PROFESSIONAL MEMBERSHIPS

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- ◆ Board Member of Qatar Lawyers Association (QLA).
- ◆ Member of Chartered Institute of Arbitrators (CIArb).
- ◆ Member of the ICC Commission on Arbitration & ADR.
- ◆ Member of the International Chamber of Commerce – Qatar (ICC).
- ◆ Member of the International BAR Association (IBA).
- ◆ Member of the Asian Football Confederation Legal Committee (AFC).
- ◆ Member of Qatar Sports Arbitration Tribunal (QSAT).
- ◆ Member of Kuwait Commercial Arbitration Center.
- ◆ Member of the Medical Affairs Committee – Qatar Red Crescent.



## EDUCATION

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- ◆ Executive Masters (LLM) in Sports Law from Qatar Olympic Academy (Certified by the Olympic Council of Asia, ANOC, Olympic Solidarity, TAS/CAS) – Qatar.
- ◆ Bachelor's degree in law (LLB) from Swansea University - UK.
- ◆ International Foundation Program from Swansea University - UK.

## PROFESSIONAL EXPERIENCE

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- ◆ 2015 to present – Founder and Chairman of Essa Al Sulaiti Law Firm – Doha, Qatar.



[www.eslaa.com](http://www.eslaa.com)

- ◆ 2012 to 2015 - Attorney at Al Sulaiti Law Firm - Doha, Qatar.

[www.alsulaitilawfirm.com](http://www.alsulaitilawfirm.com)

## ASSESSMENTS

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- ◆ The Chartered Institute of Arbitrators (CIARB) Course & Assessment – Introduction to International Arbitration.
- ◆ FIDIC Masterclass “Practical use of the 1999 FIDIC Conditions of Contracts” (Construction and Plant & Design-Build Contracts) - by EVC / FIDIC & CCM.
- ◆ FIDIC Training Program - Module 1: The Practical Use of FIDIC ® Conditions of Contracts - by FIDIC - JAE, ETC & A/EBC.
- ◆ Arbitration in Engineering Disputes Course – by Qatar International Centre for Conciliation & Arbitration / Community Service & Continuing Education Centre.
- ◆ Certified Arbitrator in the G.C.C Commercial Arbitration Centre & Qatar International Centre for Consultation and Arbitration – QATAR CHAMBER.

### **The Five Stages of Rehabilitation and Preparing Arbitrators:**

- The **1<sup>st</sup> stage** “Preparation & Qualification of Arbitrators in International Commercial Arbitration” of the rehabilitation and preparation of the Arbitrators program.
  - The **2<sup>nd</sup> stage** “Arbitration Claim Management Procedures” of the rehabilitation and preparation of the Arbitrators program.
  - The **3<sup>rd</sup> stage** “Arbitral methodology of issuance and asset drafting stages” of the rehabilitation and preparation of the Arbitrators program.
  - The **4<sup>th</sup> stage** “Implementation or invalidity of the arbitration award phases” of the rehabilitation and preparation of the Arbitrators program.
  - The **5<sup>th</sup> stage** “Mock trial operation of the stages of rehabilitation and preparing arbitrators program”.
- ◆ Introduction to Litigating - held at the Qatar Internal Court presented by the Legal and Judicial Studies Centre – Ministry of Justice, State of Qatar: The Qatar International Court and Disputes Resolution Centre and the BARBRI Group.
  - ◆ The sixth mandatory training course for lawyers - held at the Legal and Judicial Studies Center. (The qualifying course by which a lawyer is licensed to practice law in Qatar).

## **OTHER SKILLS**

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- ◆ **Sports:** A former professional-level athlete and represented Qatar National Team in several sports earning local & international achievements.

### **Taekwondo:**

- Former player for Taekwondo Qatar National Team.
- Certified Black Belt-2nd DAN.
- Earned 1 Gold Medal (1<sup>ST</sup> Place) – in Kuwait Open Championship.
- Earned 7 Gold Medals (1st Place) - in 7 Qatar Open Championships.
- Earned 3 Silver Medals (2<sup>nd</sup> Place) - in 3 Qatar Open Championships.
- Earned 1 Bronze Medal (3<sup>rd</sup> Place) - in 1 Qatar Open Championship.
- Earned 2 Gold Medals (1st Place) - in 2 Qatar Local Championships.
- Earned 1 Silver Medal (2<sup>nd</sup> Place) - in 1 Qatar Local Championship.
- Earned 2 Bronze Medals (3<sup>rd</sup> Place) - in 2 Qatar Local Championships.

### **Endurance Horse Riding:**

- Former Rider for Qatar National Endurance Team (QF Al-Shaqab).
- Earned 3 Gold Medals (1st Place) - in 3 Endurance races in Qatar (season 2006-2008-2009).
- Earned 1 Silver Medal (2<sup>nd</sup> Place) - in 1 Endurance race in Qatar (season 2007).
- Earned 4 Bronze Medal (3<sup>rd</sup> Place) - in 4 Endurance races in Qatar (season 2006 – 2008).

### **Football Player:**

- Former Player for Qatar National Team.
- Earned 2 Silver Medals (Divisions League), season 2004 -2005.
- Former player for Al Arabi Sports Club.

### **Futsal Player:**

- Former player for Qatar Sports Club.
- Former Player for Umm Salal Sports Club.

- ◆ **Interests:**

### **Free/Scuba Diving:**

- FII Certified Freediving Program.
- ISA Certified Spearfishing Program.
- PADI Certified Scuba Diving Program.

## ARBITRATIONS

1.	ICC *****/AYZ Counsel (C)	A Contracting Company LLC headquartered in Oman vs Engineering & Contracting Company and a Qatar-based Civil Contracting, Production and Trading Company	A QAR 684,408,500.26 dispute over disputes and outstanding payments related to an agreement under which the Claimant would provide fit-out works to the Respondent.
2.	ICC *****/ZF/AYZ Counsel (R)	A Qatari Construction LTD Company vs Construction & Civil Engineering Company Headquarters in Milan	A EUR 14,220,000 dispute over a payment related to a services agreement entered by the parties.
3.	QICCA No. **/Arb/2021 Sole Arbitrator	A Global Consultancy Services Company vs Multi-Division Contracting Company	A GBP 3,289,853.50 dispute over outstanding payments related to a contract under which the Claimant would provide claim and construction dispute services to the Respondent.
4.	ICC *****/XZG Counsel (C)	An Independent Consulting and Engineering Services International Group vs UAE Construction & Infrastructure Company	A QAR 8,197,014.70 dispute over outstanding payments related to an agreement under which the Claimant would provide architectural design services to the Respondent, as well as Variations under said contract.
5.	LCIA No. *****/*****/ Counsel (C)	A Qatari-based Construction & Engineering Company vs Trading & Contracting Company L.L.C	A QAR 6,512,803.62 dispute over outstanding payments related to agreements under which the Claimant would provide dewatering services to the Respondent.
6.	ICC *****/XZG Counsel (C)	A Qatar-based Construction and Engineering Company vs Trading & Contracting Company W.L.L.	A QAR 2,225,778.29 dispute over outstanding payments related to an agreement under which the Claimant would provide dewatering services to the Respondent.
7.	QICCA No. **/Arb/2020 Counsel (C)	A Spanish Company providing services related to participation in Motorcycle Competitions vs. a Non-Profit Government Organization	A EUR 241,459.33 dispute over outstanding payments related to an agreement under which the Claimant would provide services to the Respondent.
8.	QICCA No. */Arb/2021 Sole Arbitrator	A Serbian Design & Furniture Manufacturing and Construction Company vs Interior Design and Fit-Out Construction Qatari Company	A EUR 197,481.16 dispute over outstanding payments related to a contract under which the Claimant would provide Supply and Installation of Joinery Works Services to the Respondent as well as Variations under said contract.
9.	QICCA No. *****/2018 Sole Arbitrator	A UAE Construction Company vs Consultants, Real Estate Business Activities Company	A QAR 198,043 dispute over outstanding payments related to a contract under which the Respondent did not pay its final commitment to the claimant.
10.	QICCA No. */Arb/2020 Sole Arbitrator	An Integrated Product Mix and Innovative Building Solutions Company vs Construction & Contracting Company W.L.L.	A QAR 109,532.11 dispute over outstanding payments related to a contract under which the Claimant would supply building materials to the Respondent.
11.	LCIA No. *****/ Counsel (C)	An International Aluminium & Energy Company vs a Local Natural Resources Company	A dispute regarding Income Tax and claims for related damages compensation.

## LITIGATION

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1. Qatar Civil Court – Counsel (P) 2022  
A large, multi-industry, multi-national Qatari company (Plaintiff) vs. local real estate and facilities management company (Defendant).  
A QAR 193,600,000 dispute regarding breach of a rental contract and associated losses.
2. Qatar Civil Court – Counsel (P) 2019  
A Qatari branch of an Italian construction company (Plaintiff) vs. public infrastructure company (Defendant).  
A QAR 92,300,000 dispute over outstanding payments for work completed on a local infrastructure project, and for the value of additional works as requested.
3. Qatar Civil Court – Counsel (P) 2022  
A local trading and contracting company (Plaintiff) vs. a large Qatari medical authority (Defendant).  
A QAR 86,600,000 dispute outstanding payments against services provided to the Defendant.
4. Qatar Civil Court – Counsel (P) 2018  
A Qatari individual (Plaintiff) vs. the heirs of a deceased family member (Defendants).  
A QAR 79,900,000 dispute regarding the distribution of the inheritance of a deceased family member.
5. Qatar Civil Court – Counsel (P) 2021  
A large Qatari medical center (Plaintiff) vs. several private individuals (Defendants)  
A QAR 51,000,000 dispute regarding possession of the company's shares.
6. Qatar Civil Court – Counsel (P) 2020  
A Qatari branch of a Middle Eastern subsidiary of a large American construction company (Plaintiff) vs. a Qatari individual (Defendant).  
A QAR 41,900,000 dispute regarding two fraudulent cheques issued by the Defendant.
7. Qatar Civil Court – Counsel (D) 2019  
A Dubai-based general contracting company (Plaintiff) vs. a large Qatari hospitality company (Defendant).  
A QAR 36,600,000 dispute regarding outstanding payments under a contract for services related to the construction of a hotel in Qatar's downtown area.
8. Qatar Civil Court – Counsel (P) 2021  
A local trading and contracting services company (Plaintiff) vs. an Egyptian individual (Defendant).  
A QAR 22,000,000 dispute over outstanding payments pertaining to works performed on a housing project in Qatar's Lusail area.
9. Qatari Civil Court – Counsel (D) 2017  
An expatriate individual (Plaintiff) vs. a prominent Qatari educational and community center (Defendant).  
A QAR 18,600,000 dispute regarding compensation for injuries sustained while training a horse.
10. Qatar Civil Court – Counsel (D) 2015  
A local corporate holding company (Plaintiff) vs. a Qatari individual (Defendant).  
A QAR 14,700,000 dispute regarding unsettled payments relating to third-party payments made by the Claimant under a contract between the parties.
11. Qatar Civil Court – Counsel (P) 2019  
A Qatari branch of a European dewatering company (Plaintiff) vs. a Qatari individual (Defendant).  
A QAR 10,000,000 dispute regarding compensation for the Defendant's breach of its contractual obligations.
12. Qatar Civil Court – Counsel (D) 2021  
A Qatari individual (Plaintiff) vs. a Qatari individual (Defendant).  
A QAR 10,000,000 dispute regarding compensation for breaching the terms of an agreement between the parties.