

DANIEL FLORENTIN VISOIU

PROFESSIONAL EXPERIENCE

PRESENT

VISOIU LAW FIRM <www.visoiu.com>

- Arbitrator with the *Court of Arbitration for Sport (CAS)*: appointed in 2011 <www.tas-cas.org>
- Legal counsel specialized in international arbitration, involved among others in a recently concluded ICSID arbitration (*Marco Gavazzi and Stefano Gavazzi v. Romania* (ICSID Case No. ARB/12/25 -- please see *Annex A* for details), and pending ICC arbitration (*Pörr Bau GmbH (formerly known as Pörr Technobau und Umwelt AG) vs. National Railway Company (CFR) S.A.* (ICC Case No. 18473/GZ/MHM -- please see *Annex A* for details))

BUCHAREST INTERNATIONAL ARBITRATION COURT (BIAC) <www.bucharestarbitration.org>

- Secretary General and member of Governing Board, appointed in March 2016 upon official establishment of BIAC
- Co-founder responsible for establishment of BIAC and preparation of all internal documentation (i.e., Rules of Arbitration, Organizational Regulations, Fees & Costs Schedule, etc.)

BAC INVESTMENT (July 2004 - April 2006 / January 2013 - present) <www.bac-romania.com>

- Managing Partner and a Founding Member of Bucharest Office

VENTURECONNECT (2010 - 2017) <www.ventureconnect.ro>

- Founding member (2010) and current president of "*Fundația VentureConnect*"
- VentureConnect is a private-sector initiative and platform aiming to foster the increased interaction between Romania-based IT/online entrepreneurs and international as well as local investors for purposes of increasing investments in the IT/online areas

ROMANIAN OLYMPIC AND SPORTS COMMITTEE (2004 - present) <www.cosr.ro>

- A founding member of Ethics Commission (2004 - present)
- Voting member of Romanian Olympic and Sports Committee (2005 -- present)

PAST

BIRIS GORAN LAW FIRM (April 2006 - December 2012) <www.birisgoran.ro>

- A founding member of Biris Goran along with three other senior attorneys from international law firms (2006), with firm becoming Top 10 in Romania by the end of 2006 in terms of revenue
- Partner and head of Corporate / M&A Practice Group
- Core practice areas include: Arbitration, Corporate, Privatizations, Mergers and Acquisitions, Foreign Investment, Banking, Intellectual Property, International Taxation

MOQUET BORDE & ASSOCIÉS (head office in Paris, France; 1997 - 2004) (the law firm is currently known as PAUL HASTINGS) <www.paulhastings.com>

- Associate with Budapest Office (also responsible for Romania)
- Core areas: International Commercial, Corporate, Competition (Antitrust), Privatizations, Mergers and Acquisitions, IPOs & Securities, PPPs, Corporate Finance, Banking, Intellectual Property, International Litigation and Arbitration, International Taxation (offshore structures), Real Property Law, Employment/Labor Law

ROMANIAN-U.S. FULBRIGHT COMMISSION (2011 - 2015) <www.fulbright.ro>

- President of Board of Directors: appointed by the U.S. Embassy as member of Board of Directors in 2011, and elected as president of Board of Directors as of 1 July 2012 for two-year term, with additional one-year extension pursuant to unanimous approval of U.S. Embassy and Romanian Ministry of Foreign Affairs

BAR ADMISSIONS

- Member of Florida (USA) Bar (1997 - present) <www.floridabar.org>
- Florida Bar Board Certified/Expert in International Law (2014 - present)
- Member of Florida Bar's International Law Section (1997 - present)
- Member of Bucharest Bar (European Union jurisdiction), 2006 (Foreign Lawyers Register - *Tablou Special*)

PREVIOUS PROFESSIONAL AFFILIATIONS

- *Co-Vice-chair* of AMERICAN BAR ASSOCIATION'S (ABA) Central European Law Committee (August 2003 - 2004 term; *Co-Chair* of AMERICAN BAR ASSOCIATION'S (ABA) Central European Law Committee (August 2001 - August 2002, re-elected for August 2002 - August 2003 term)
- *Co-Vice-chair* of AMERICAN BAR ASSOCIATION'S (ABA) International Business Transactions Committee (August 2003 - 2004 term)
- Guest Lecturer, PÁZMÁNY PÉTER CATHOLIC UNIVERSITY, FACULTY OF LEGAL AND STATE SCIENCE, *U.S. Corporate Law and International Taxation (Offshore Tax Structures & International Holding Companies)* (July 2001 - 2003)

EDUCATION

- UNIVERSITY OF FLORIDA COLLEGE OF LAW (Gainesville, FL), *Juris Doctor* (December 1996)
- UNIVERSITY OF FLORIDA COLLEGE OF JOURNALISM (Gainesville, FL), *Bachelor of Science* (May 1993), *Business Outside Concentration*
- INSTITUTE OF INTERNATIONAL AND COMPARATIVE LAW - Paris, France (U. of San Diego and U. de Paris I, June 1995 - August 1995)
- RIJKSUNIVERSITEIT UTRECHT, The Netherlands (January 1992 - May 1992)

SPORTS-RELATED PUBLICATIONS AND RESEARCH

- *"Sports Betting in Romania"*, Sports Betting: Law and Policy. ASSER INTERNATIONAL SPORTS LAW SERIES. T.M.C. Asser Press (2011)
- Romanian chapter of *Study on the Equal Treatment of Non-Nationals in Individual Sports Competitions*, commissioned by the EUROPEAN COMMISSION, DIRECTORATE-GENERAL FOR EDUCATION AND CULTURE (2011)
- *"Sports Image Rights in Romania"*, THE INTERNATIONAL SPORTS LAW JOURNAL, Springer International Publishing (2010)

LANGUAGES

- English (fluent), Romanian (non-native fluent)

PERSONAL

- Date of birth: 16 September 1970
- Citizenship: American (USA) and Romanian

Annex A

(representative recent and previous major international arbitrations lead by and/or involving Daniel Visoiu)

ARBITRATION / LITIGATION EXPERIENCE

- **ICSID Arbitration -- *Marco Gavazzi and Stefano Gavazzi v. Romania (ICSID Case No. ARB/12/25)***
 - Represented the respondent, Romania, as senior member of Consortium Leader <http://icsidfiles.worldbank.org/icsid/ICSIDBLOBS/OnlineAwards/C2441/DC9888_En.pdf>, with the Claimants obtaining less than ten percent of alleged damages <<http://globalarbitrationreview.com/article/1139876/italian-brothers-disappointed-by-damages-against-romania>>
 - Claimants requested damages exceeding USD 35 million
- **ICC Arbitration -- *Pörr Bau GmbH (formerly known as Pörr Technobau und Umwelt AG) vs. National Railway Company (CFR) S.A. (ICC Case No. 18473/GZ/MHM)***
 - Represented the respondent, the state-owned company CFR S.A., as senior member of Consortium Leader
 - Claimant has requested damages exceeding EUR 70 million
- **Court of Arbitration for Sport (CAS) arbitration procedures:**
 - ❖ **Arbitrator in Court of Arbitration for Sport (CAS) Case no. 2013/A/3378 *Karsiyaka Spor Kulubu v. Tiago Queiroz Bezerra (2014 - 2015)***
 - ❖ **Arbitrator in Court of Arbitration for Sport (CAS) Case no. 2014/A/3679 *FC Dacia Chisinau v. Goran Stankovski (2014)***
 - ❖ **Arbitrator in Court of Arbitration for Sport (CAS) Case no. 2014/A/3596 *SC Sporting Club Vaslui v. Romanian Football Federation & Romanian Professional Football League (2014)***
 - ❖ **Arbitrator in Court of Arbitration for Sport (CAS) Case no. 2013/A/3080 *Ms. Alemitu Bekele Degfa vs. The Turkish Athletics Federation and the International Association of Athletics Federations (2013)***
 - ❖ **Arbitrator in Court of Arbitration for Sport (CAS) Case no. 2013/A/3194 *FC Universtitatea Cluj vs. Romanian Football Federation and the Romanian Professional Football League (2013)***
 - ❖ **Arbitrator in Court of Arbitration for Sport (CAS) Case no. 2011/A/2544 *FK Ventspils v/ FC Stefan Cel Mare (2011 - 2012)***

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- ❖ **Arbitrator in Court of Arbitration for Sport (CAS) Case no. 2011/O/2509 Renaissance Tennis Management v. Horia Tecau (2011 - 2012)**
 - ❖ **Ad Hoc Court of Arbitration for Sport (CAS) Arbitrator for the European 2012 Football Championship (2012)**
 - **ICSID Arbitration relating to Alleged Expropriation of Hungarian Subsidiary of Canadian/Cypriot Parent Company (2002 - 2003)**
 - *Role and Work Performed:* Part of legal team initially representing parent company in dispute with Hungarian State regarding alleged expropriation of Hungarian subsidiary in procedure prior to filing of request for arbitration with the International Centre for the Settlement of Investment Disputes (ICSID); extensive legal research on ICSID Convention and related arbitration procedural rules, as well as Cyprus-Hungary Bilateral Investment Treaty (BIT); assisted with preparation of dispute-related documentation/requests including notice of dispute
 - *Legislation:* ICSID (International Centre for Settlement of Investment Disputes) Convention and Arbitration Rules, Cyprus-Hungary BIT
 - *Approximate total amount of damages sought:* approximately USD 90 million.
 - **International Arbitration relating to Joint-Venture Investment for Sewerage Facility in Southeastern Hungary (2000 - 2002)**
 - *Role and Work Performed:* Part of legal team representing client in dispute with local municipality relating to joint-venture established for modernization and expansion of water treatment/distribution system of large Hungarian municipality (Szeged), assisted in preparation of arbitration briefs and draft settlement agreements relating to joint-venture dispute
 - *Legislation:* Hungarian Company Law, Hungarian Arbitration Act, and Hungarian Private International Law Act
 - *Approximate total amount of damages sought:* approximately USD 15 million.
 - **International Arbitration relating to Shareholders' Dispute between Leading German and French Energy Companies (2001 - 2004)**
 - *Role and Work Performed:* Part of legal team successfully representing German energy company involved in successful arbitration procedure before the International Chamber of Commerce (Paris) with respect to dispute involving joint ownership and related rights in Hungarian power/electricity generation company (preparation of arbitration briefs, settlement agreement, and escrow agreement)
 - *Legislation:* Company Law, Securities Law, and Investment Law issues
 - *Approximate total amount of damages sought:* approximately USD 40 million.
 - **International Arbitration involving Distribution Agreement for Packaging Products to be Commercialized in Romania (2000 - 2002)**
 - *Role and Work Performed:* Part of legal team successfully representing client in dispute with Romanian distributor of packaging products; legal research regarding CISG convention and Romanian commercial laws (including Civil Code) and assisted in preparation of various arbitration briefs including evidentiary annexes/exhibits

- *Legislation:* Romanian Commercial Laws and Civil Code, Romanian Arbitration Act, Romanian Private International Law Act and CISG convention
- *Approximate total amount of damages sought:* approximately USD 4 million.

- **Litigation (WIPO Dispute Resolution Procedure) Involving New ICANN Domain Dispute Rules (2000 - 2002)**
 - *Role and Work Performed:* Lead attorney in domain name dispute procedure, preparation of all related documents (e.g., petitioner's brief), and submission of successful claim with the WORLD INTELLECTUAL PROPERTY ORGANIZATION (WIPO) (reported case/decision no. D2000-0037 <arbitr.wipo.int/domains/decisions/html/2000/d2000-0037.html>)
 - *Legislation:* new ICANN and WIPO dispute resolution rules, and Private International Law Act-related issues
 - *Approximate total amount of damages sought:* indeterminate.